

POPCORN SELLING TIPS

A seller is

- ★ **TRUSTWORTHY**... be honest when telling a customer how great the popcorn really is.
- ★ **LOYAL**... never give up!
- ★ **FRIENDLY**... always smile!
- ★ **COURTEOUS**... always be polite; wear a smile and introduce yourself.
- ★ **KIND**... always say "Thank you," even if the customer does not place an order.
- ★ **CHEERFUL**... call the customer by his or her name, if you know it.
- ★ **CLEAN**... make sure you always wear your uniform.
- ★ Always have an extra pen or pencil to keep your Take Order Form as neat as possible.
- ★ When you are selling the popcorn, tell the people what the money goes toward.
- ★ Make sure you know all the different types of products you are selling.

FIRST DAY TO SELL: _____
ORDERS DUE: _____
DELIVERY DATE: _____

WINNER'S CIRCLE

★ SELL \$2,500

PICK A PRIZE FROM THE WINNER'S CIRCLE FOR EVERY \$2,500 SOLD

\$200 AMAZON GIFT CARD



\$200 BEST BUY GIFT CARD



40" SMARTCAST TV



NINTENDO SWITCH LITE



AMAZON FIRE 10" TABLET



ZIP LINE



QUADROPTER DRONE



ELECTRIC SCOOTER



BLUE RIDGE MOUNTAINS COUNCIL IS
ADVENTURE, FAMILY, FUN, CHARACTER, LEADERSHIP AND SO MUCH MORE...

BLUE RIDGE MOUNTAINS COUNCIL APPRECIATES YOUR SUPPORT

OVER 70% GOES BACK

