

\$10,000 Dollars in Ten Days
14% Increase in Total Popcorn Sales
89% of Attendees Said They Would Recommend This Seminar



What Are You Waiting For??
Reserve Your Spot NOW!

Scouts, Leaders and Parents all have the opportunity to learn techniques to increase Popcorn Sales from a Master Salesman and Sales Guru, **Michael Beck**. Seats are going fast, so **Action is NEEDED!**

At this important seminar, you will learn:

- How to approach people when they look too busy
- How to avoid 'NO' by choosing the right words
- How to display your product to increase sales
- How to be positive, even when the customer is negative
- HOW TO INCREASE SALES BY BEING FRIENDLY, COURTEOUS AND KIND

Contact Shirley Neiderhiser now to confirm your attendance and secure your place at this important presentation.

Michael Beck Confirmation Form

All Scouts, Parents and Leaders are encouraged to attend!

Unit (circle one) Pack Troop Crew Post

Number _____ City _____

We/I plan to attend the following Michael Beck Presentation on Effective Popcorn Selling Techniques:

_____ June 21, 6:00-8:00 pm at St. Mark's UMC at 19 Cedar Ridge Drive, Daleville, VA 24083

_____ June 22, 10:00-12:00 at St. Mark's UMC at 19 Cedar Ridge Drive, Daleville, VA 24083

Names of those expected to attend (Please Print):

Name	Tel Number	E-Mail

Please return to Shirley Neiderhiser at shirleyn@bsa-brmc.org by Wednesday, June 19, 2019
 For detailed directions to location, email gdarmour@comcast.net